

STONE SECURITY

A BearCom Company

DIR Contract No. DIR-CPO-6273 | RFO-594 — Law Enforcement, Surveillance, and Security Monitoring Technology Products and Services

Appendix C – Pricing Index

The pricing below reflects the discount off current MSRP/list price awarded under Stone Security's DIR contract. Because manufacturer list pricing changes periodically, current MSRP figures are available upon request — contact our Estimating team below to request a formal quote referencing DIR-CPO-6273.

1. Software			
Brand	Category	Discount off MSRP/List	Unit of Measure
LenelS2	Software	35%	Each
2. Hardware			
Brand	Category	Discount off MSRP/List	Unit of Measure
LenelS2	Access Control Equipment	27%	Each
ACP	Video Surveillance Server	28%	Each
HES	Access Control Equipment	39%	Each
HID	Access Control Equipment	39%	Each
LifeSafety	Access Control Equipment	27%	Each
Axis	Video Surveillance Equipment	23%	Each
Bosch	Access Control Equipment	30%	Each
CommScope	Wire and Wire Accessory	30%	Each
Pedestal Pro	Access Control Equipment	25%	Each
Stone Security	Hardware	18%	Each
3. Related Services / Technical Services Provided by the Prime Vendor or Its Resellers and Subcontractors			
Brand	Category	Discount off MSRP/List	Unit of Measure
All Brands	Labor - Installation	15%	Hour
All Brands	Labor - Project Management	15%	Hour
All Brands	Labor - After Hours	15%	Hour
All Brands	Remote Support	15%	Hour
All Brands	Labor - Support	15%	Hour
All Brands	Labor - Configuration	15%	Hour

REQUEST A QUOTE

To request current MSRP-based pricing or a formal quote under DIR-CPO-6273, contact our Estimating team with your agency name and the contract number. Our team will provide pricing and next steps for establishing a Purchase Agreement under the contract.

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Director of Estimating

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